

Letter of Clarification and FAQ's For Existing K&J Integrated Systems Customers

FIRE

We are pleased to announce K&J Integrated Systems, Inc. is merging with AFA Protective Systems, Inc., a Pavion company, effective June 1, 2025. Customers will be supported by the same trusted management team, business structure, and employees you rely on-now enhanced with additional resources and the backing of Pavion. We'll refer to our business now as K&J Integrated Systems, a division of AFA Protective Systems, Inc.

All existing Contracts and Agreements remain in full force and effect with AFA Protective Systems, Inc. New contracts should be issued to AFA Protective Systems, Inc. The W-9, Certificate of Insurance, and Banking Information is available for download. Should you have any questions, please complete the form at the bottom of this page.

Legal Message: K&J Integrated Systems, Inc. is merging with AFA Protective Systems, Inc. on June 1, 2025. Your agreements with K&J Integrated Systems, Inc. remain in full force and effect with AFA Protective Systems, Inc. as the counterparty, as successor to K&J Integrated Systems, Inc. via the merger.

Frequently Asked Questions

Why the name change?

While K&J Integrated Systems is a strong company, we're unifying our businesses. We are the same employees, business structure and management team you trust, now with the power and resources of Pavion delivering fire, security, integration, and critical communications solutions from 70+ locations in the US and across 23 countries.

Visit the K&J Integrated Systems website here: www.kjisystems.com

Learn more about Pavion here: www.pavion.com

2. Who is Pavion?

Pavion Connects and Protects by providing fire, security, and critical communications solutions to customers around the world from 70+ locations in the U.S. and 23 countries. We bring industry-leading experience to customers in the enterprise, healthcare, education, government, data center, and retail industries. Our mission is to bring clarity and transformation to safety, security, and critical communications through technology innovation and radical service. We're committed to serving our customers, our people, and our communities.

Pavion is a mashup of two words. Pavise + Ion = Pavion Pavise – a full body shield used to protect warriors as they progress forward in battle Ion – a charged particle that attracts and forms bonds

Watch the Pavion video here: Pavion: Who We Are

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3. What happens to the name K&J Integrated Systems?

K&J Integrated Systems, Inc. is merging with AFA Protective Systems, Inc., a Pavion company, effective June 1, 2025. We'll refer to our business now as K&J Integrated Systems, a division of AFA Protective Systems, Inc. All existing Contracts and Agreements remain in full force and effect with AFA Protective Systems, Inc.

Note: All other Pavion legacy brand companies remain unchanged at this time

4. What are the next steps and where can I find the documentation I need?

The process is simple.

- 1. All existing Contracts and Agreements remain in full force and effect with AFA Protective Systems, Inc. effective immediately.
- 2. You will continue to receive invoices branded from K&J Integrated Systems. However, our EIN and banking information has changed so you may wish to flag this change to your finance department.
- 3. You will need to update your Accounts Payable systems with our new EIN and banking information. Please refer to our invoice remittance information, statements, W9, and banking letter (available upon request) for payment updates.
- 4. You may require a AFA Protective Systems, Inc. W-9 and Articles of Incorporation for your internal records. We have provided links to specific documents below for your convenience.

AFA Protective Systems W-9
AFA Protective Systems Certificate of Insurance
AFA Protective Systems Articles of Incorporation

Should you require additional information, please complete an information request at the bottom of this page or send an e-mail to: pavionrebranding@pavion.com

5. Is this part of a takeover or change in management?

No, we're the same people we've always been. There's been no major change to management or ownership. We still have the same values and will still be extremely focused on our relationships with people, product quality and customer care. We just believe that our new name is more representative of our vision for the future and this is the next step in our journey.

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6. Does this change affect our contracts or agreements?

All existing Contracts and Agreements remain in full force and effect with AFA Protective Systems, Inc

7. Will I now be invoiced from Pavion?

You will continue to receive invoices branded from K&J Integrated Systems, a division of AFA Protective Systems, Inc., a Pavion company. However, our EIN and banking information has changed so you may wish to flag this change to your finance department.

Please refer to our remittance information, statements, W9, and banking letter (available upon request) for payment updates.

8. Will all your contact details change?

Contact details will remain the same.

9. Do I need to do anything?

This name change may not require anything from you other than a change in your Accounts Payable system to ensure alignment with our new banking and EIN information. Procurement and AP will want to update our information in your systems to align our relationship and eliminate possible confusion over the changes referenced.

10. Vendor Setup / Payables?

While existing contracts and POs will be honored, you will want to update our vendor profile for procurement and payables related items. Please refer to our W9, Articles of Incorporation, Letter of Clarification, and Banking Letter (available upon request) to update our vendor profile. Please note, K&J Integrated Systems will never ask you to update banking information or remittance details via individual email or phone.

11. W9 Clarification

When setting up a vendor profile, please refer to line 2 of the W9. Line 2, Business name/disregarded entity name, if different from above (referring to Line 1 of the W9). The Tax Identification Number (TIN) or Employer Identification Number (EIN) is how we report revenue for tax purposes to the IRS.

AFA Protective Systems W-9

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12. Articles of Incorporation

AFA Protective Systems, Inc. is a registered business name in the State of X replacing the business name of K&J Integrated Systems. K&J Integrated Systems merging into Pavion Corp. As a result, K&J Integrated Systems customers will begin using the AFA EIN as part of this name change effective June 1, 2025.

AFA Protective Systems Articles of Incorporation AFA Protective Systems W-9

13. Remittance / Payment Details

All payments to K&J Integrated Systems should be remitted to the details outlined on your invoice remittance details, statement, or banking letter. Please note, K&J Integrated Systems will never ask you to update banking information or remittance details via individual email or phone. Banking letters are available upon request.

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