



A Partnership with ION247, a Pavion Company

Transforming Foundry Commercial's IT Management & Operations



Challenge

Foundry Commercial faced the challenge of competing with industry giants while maintaining personalized services for their clients. They required a technology partner capable of not only bridging the technological gap but also aligning IT strategies with their operational objectives. As Foundry Commercial underwent significant growth, scalability and cybersecurity became paramount concerns.



Overview

- Foundry Commercial's Partnership with ION247
- Implementation Through Technology and Efficient Growth Outcomes
- Sustained Growth and Expansion with ION247 Partnership
- Heightened Security and Resilience Against Cyber Threats
- Personalized Support that Increased Operational Excellence and Client Satisfaction
- Provided Peace of Mind with the Pavion Experience

Solutions

Foundry Commercial's Partnership with ION247

ION247's partnership with Foundry Commercial commenced just before the onset of the COVID-19 pandemic. Recognizing the need for personalized support and robust IT infrastructure, Foundry Commercial turned to ION247 for tailored solutions. Leveraging Pavion's extensive resources and expertise, ION247 devised a comprehensive strategy to address Foundry Commercial's operational challenges.



Implementation and Outcomes

1. Personalized Technology Support:

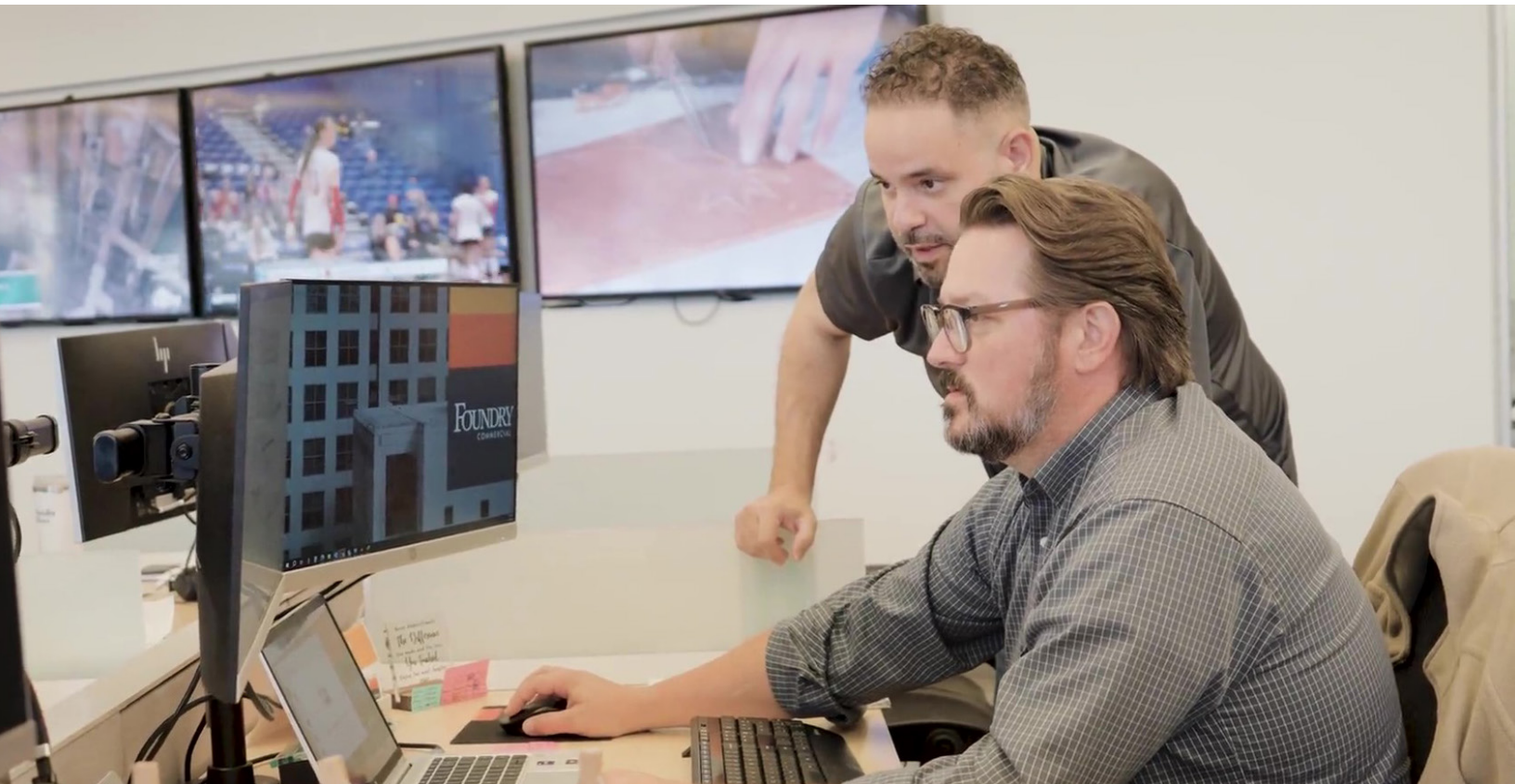
- On-Site Technicians: ION247 introduced on-site technicians, providing immediate support and fostering stronger client relationships.
- Custom IT Solutions: Through collaborative planning sessions, ION247 developed bespoke IT solutions aligned with Foundry Commercial's unique needs and industry trends.

2. Cybersecurity and IT Infrastructure:

- Enhanced Cybersecurity: ION247 implemented robust cybersecurity measures, safeguarding Foundry Commercial's data and systems against evolving threats.
- Proactive Network Upgrades: Anticipating the need for scalability, ION247 executed network upgrades across Foundry Commercial's sites, ensuring seamless operations and mitigating downtime risks.

3. Operational Efficiency and Growth:

- Scalable IT Processes: ION247's scalable IT processes facilitated Foundry Commercial's rapid growth, enabling smooth transitions and optimal performance.
- Strategic IT Management: ION247 provided strategic guidance on IT management, empowering Foundry Commercial to make informed decisions and stay ahead of technological advancements.



The partnership between Foundry Commercial and ION247, a Pavion company, yielded significant outcomes:

Sustained Growth and Expansion

Foundry Commercial experienced remarkable growth, expanding from approximately 350 associates to around 3,000 within just four years of partnering with ION247. This exponential growth was facilitated by ION247's scalable IT solutions, which seamlessly accommodated the company's expanding workforce



Operational Excellence and Client Satisfaction

ION247's personalized support and proactive IT management played a pivotal role in enhancing Foundry Commercial's operational efficiency and client satisfaction. With on-site technicians and tailored IT solutions, ION247 enabled Foundry Commercial to address technical issues promptly and effectively, minimizing downtime and maximizing productivity. Moreover, strategic guidance from ION247 empowered Foundry Commercial to streamline its operations,

and operational needs. With robust infrastructure and strategic guidance from ION247, Foundry Commercial successfully navigated periods of rapid expansion without compromising on service quality or operational efficiency.

Heightened Security and Resilience

Enhanced cybersecurity measures implemented by ION247 significantly bolstered Foundry Commercial's resilience against cyber threats. By deploying advanced security protocols, conducting regular assessments, and implementing proactive monitoring systems, ION247 ensured that Foundry Commercial's sensitive data and critical systems remained protected at all times. This heightened security posture not only safeguarded Foundry Commercial's reputation but also instilled confidence among clients and stakeholders, reinforcing the company's position as a trusted industry leader.

“ They really sat down with us and developed a plan that worked for us. ”
Scott Renaud, Foundry Chief Operating Officer

“ ION247 has been a big part of our success. They came in and showed us what we need to do to actually harden our defenses and make us better. ”
Scott Renaud, Foundry Chief Operating Officer

optimize resource allocation, and deliver superior services to clients. As a result, Foundry Commercial achieved higher levels of client satisfaction, further solidifying its reputation as a provider of exceptional real estate solutions.

Conclusion

The partnership between Foundry Commercial and ION247, a Pavion company, yielded tangible results that propelled the company's growth, strengthened its security posture, and enhanced its operational excellence. By leveraging Pavion's expertise and innovative solutions, ION247 delivered customized IT solutions that aligned with Foundry Commercial's strategic objectives, enabling the company to focus on what they did best, to thrive in a competitive market landscape. Moving forward, the continued collaboration between Foundry Commercial and ION247 promises to drive further innovation, success, and mutual growth for both organizations.



Client Background

ION247, a Pavion Company, partnered with Foundry Commercial, a prominent player in the commercial real estate sector, to revolutionize their security and IT operations through advanced technology solutions. Foundry Commercial needed an IT partner capable of offering a wide array of security solutions to protect every facet of their organization while addressing the challenges of supporting their growth and IT needs. With a focus on innovation, client-centric services, cybersecurity, IT infrastructure, and strategic technology management, ION247 proved to be well-equipped to tackle Foundry's challenges head-on.



PAVION EXPERIENCE

We've Got You Covered

We call it the Pavion Experience. The lifecycle of services we deliver, from design through ongoing support, that helps keep your fire, security, and integration systems running while saving you time and money.

Pavion brings best-in-class solutions together. Through the entire project lifecycle, we work with our customers to solve their problems and help them overcome their challenges. So no matter your project, we meet your needs with a partner you can trust.



Design

From the initial project kickoff to understanding your requirements, we'll design a solution that meets your needs with clear scope, bill of materials and comprehensive drawings.



Technology & Integration

Once your design is approved, we deliver your technology with first-class implementation, engineering, change management and training.



Service

With your solution fully implemented, Pavion offers multiple service offerings to make sure you get the most out of your Pavion Experience, with the highest level of reliability and customer service offered.



About Pavion

Pavion connects and protects by providing Fire, Security, and Integration solutions to customers in 70+ U.S. locations and 23 countries. The company brings industry-leading experience to clients in the enterprise, healthcare, education, government, data center and retail industries. Its mission is to bring clarity and transformation to safety, security, and communication through technology and radical service. Learn more at [Pavion.com](https://pavion.com).

Our Industries

We've built solutions for many different industries, and we're ready to provide you with the service and solutions you need to connect and protect what's important.

Destination Retail
Distribution & Storage
Education
Finance & Insurance
Government & Defense
Healthcare & Pharmaceutical
Jails, Prisons & Detention Centers
Property Management
Technology & Data Centers



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